

James F. M. Cornwell

United States Military Academy at West Point
Department of Behavioral Sciences and Leadership

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EDUCATION

Columbia University, New York, NY

Ph.D. and M.A. in Psychology, 2014

Doctoral Dissertation: "The Principled Pursuit of Happiness: Virtue's Role in Moral Psychology"

Advisor: E. Tory Higgins

New York University, New York, NY

B.A. in Psychology and Politics, magna cum laude, May 2007

Honors Thesis: "Conditional Relationships and Civil War"

Advisor: Anna Harvey

PROFESSIONAL EXPERIENCE AND TRAINING

United States Military Academy at West Point (2015 – present)

Assistant Professor

Columbia University Department of Psychology (2015 – present)

Adjunct Research Associate

Columbia University Department of Psychology (2014 – 2015)

Post-Doctoral Research Fellow and Lecturer – E. Tory Higgins & David H. Krantz, Supervisors

Institute for Social and Economic Research and Policy (2011 – 2014)

Statistical Consultant – Robert Y. Shapiro, Supervisor

Nathan Kline Institute (2007 – 2009)

Research Coordinator – Robert C. Smith, Supervisor

GRANTS AND AWARDS

NSF Graduate Research Fellowship (2010 – 2014)

Columbia University GSAS Summer Teaching Scholarship (2013)

Phi Beta Kappa Honors Society (2007)

Leonard Wilf Award for Honors in Politics (2007)

NYU Dean's List (2003 – 2007)

NYU Presidential Honors Scholar (2003 – 2007)

NYU CAS Scholarship (2003, 2006)

Julius Silver Scholarship (2004, 2005)

C.V. Starr Scholarship (2005)

PUBLICATIONS

- Strauman, T. J., Socolar, Y., Kwapil, L., **Cornwell, J. F. M.**, Franks, B., Sehnert, S., Higgins, E. T. (in press). Microinterventions targeting regulatory Focus and fit selectively reduce dysphoric and anxious mood. *Behaviour Research and Therapy*.
- Cornwell, J.F.M.** & Higgins, E.T. (in press). The “ought” premise of moral psychology and the importance of the ethical “ideal.” *Review of General Psychology*.
- Cornwell, J. F. M.** & Higgins, E. T. (2015). Approach and avoidance in moral psychology: Evidence for three distinct motivational levels. *Personality and Individual Differences*, *86*, 139-149.
- Cornwell, J.F.M.**, Bajger, A.T., & Higgins, E.T. (2015). Judging political hearts and minds: How political dynamics drive social judgments. *Personality and Social Psychology Bulletin*, *41*(8), 1053-1068.
- Higgins, E.T.,* **Cornwell, J.F.M.**,* & Franks, B.* (2014). “Happiness” and “The Good Life” as Motivations Working Together Effectively. In Elliot, A. (Ed.), *Advances in Motivation Science*. New York, NY: Academic Press. *Equal contributors
- Cornwell, J.F.M.**, Franks, B., & Higgins, E. T. (2014). Truth, Control, and Value Motivations: The ‘What,’ ‘How,’ and ‘Why’ of Approach and Avoidance. *Frontiers in Systems Neuroscience*, *8*, doi: 10.3389/fnsys.2014.00194.
- Cornwell, J.F.M.** & Krantz, D.H. (2014). Public policy for thee, but not for me: Varying grammatical person influences support for public policies. *Judgment and Decision Making*, *9*(5), 433-444.
- Zhang, S., **Cornwell, J.F.M.**, & Higgins, E.T. (2014). Repeating the Past: Prevention Focus Motivates Repetition, Even for Unethical Decisions. *Psychological Science*, *25*(1), 179-187.
- Cornwell, J.F.M.** & Higgins, E.T. (2014). Locomotion concerns with moral usefulness: When liberals endorse conservative binding moral foundations. *Journal of Experimental Social Psychology*, *50*, 109-117.
- Cornwell, J.F.M.** & Higgins, E.T. (2013). Morality and its relation to political ideology: The role of promotion and prevention concerns. *Personality and Social Psychology Bulletin*, *39*(9), 1164-1172.
- Smith, R., Lindenmeyer, J.P., Davis, J., Kelly, E., Viviano, T., **Cornwell, J.**, Hu, Q., Khan, A., & Vaidyanathaswamy, S. (2009). Effects of olanzapine and risperidone on glucose metabolism and insulin sensitivity in chronic schizophrenic patients with long-term antipsychotic treatment: a randomized 5-month study. *Journal of Clinical Psychiatry*, *70*(11), 1501-13.
- Smith, R., Lindenmeyer, J.P., Davis, J., **Cornwell, J.**, Noth, K., Sershen, H., & Lajtha, A. (2009) Cognitive and antismoking effects of varenicline in patients with schizophrenia or schizoaffective disorder. *Schizophrenia Research*, *110*(1), 149-155.

MANUSCRIPTS IN REVISION FOR RESUBMISSION*

Cornwell, J.F.M. & Krantz, D.H. Moral standards in decision making.

MANUSCRIPTS UNDER REVIEW*

Higgins, E. T. & **Cornwell, J. F. M.** Securing foundations and advancing frontiers: Promotion and prevention in judgment and decision making.

Cornwell, J. F. M., Franks, B., & Higgins, E. T. Distress from motivational dis-integration: When fundamental motivations are too weak or too strong.

Cornwell, J.F.M. & Higgins, E.T. Eager feelings and vigilant reasons: Regulatory focus differences in judging moral wrongs.

WORKING PAPERS*

Cornwell, J.F.M., Franks, B., & Higgins, E.T. Effectiveness of Motive Organization: The Character of Integrity in “The Good Life.”

Cornwell, J.F.M., Krantz, D.H., De Stefani, S., & Higgins, E.T. Duty-fulfillment and virtue-seeking: Two ways to motivate generosity.

Cornwell, J.F.M., Sparrow, B., & Higgins, E.T. Spillover from personal responsibility: Observers’ own agency intensifies moral judgments of others’ behaviors.

Cornwell, J.F.M., Webb, C.E., Bajger, A.T., Franks, B., & Higgins, E.T. Going in the right direction: Measuring regulatory mode effectiveness.

Jago, C.P., **Cornwell, J.F.M.**, & Higgins, E.T. The Crowd is Truth: Changing Moral Judgments Through Informational Influence.

Zaval, L. & **Cornwell, J. F. M.** Effective environmental education and communication: The role of psychological mechanisms.

Cornwell, J. F. M., Franks, B., & Higgins, E. T. Establishing what is right: Truth motivation’s relation to altruistic behavior.

Cornwell, J. F. M. & Higgins, E. T. The tripartite human essence and its organization: Value, control, and truth as fundamental motives.

*All manuscripts available upon request.

PRESENTATIONS AT PROFESSIONAL MEETINGS

Cornwell, J.F.M., Franks, B., & Higgins, E.T. (2015). Motivational Integration as an Indicator of Moral Character. Conference talk at the Association of Psychological Science Convention in New York City.

- Cornwell, J.F.M., Sparrow, B., & Higgins, E.T. (2014). Spillover from Personal Responsibility: Observers' Own Agency Intensifies Moral Judgments of Others' Behaviors. Conference talk at the Four Colleges Conference at New York University.
- Cornwell, J.F.M. (2014). The Organization of Motives: At the Intersection of Moral and Positive Psychology. Invited conference talk at the Frontiers in Motivation Science Conference, New Paltz, NY.
- Cornwell, J.F.M., & Higgins, E.T. (2014). Moderating the Moral Emotions. Conference poster at Society of Personality and Social Psychology, Austin, TX.
- Cornwell, J.F.M. & Higgins, E.T. (2014). Intuitive Wrongs as Moral Non-Gains. Conference poster at the Justice and Morality Pre-Conference at the Society of Personality and Social Psychology, Austin, TX.
- Cornwell, J.F.M., Krantz, D.H., & Higgins, E.T. (2013). Maintaining Dutiful Oughts and Attaining Virtuous Ideals: Two Ways to Motivate Charity. Conference talk at the Four College Conference held at Princeton University.
- Cornwell, J.F.M., Gerien-Chen, N., & Higgins, E.T. (2013). Regulatory Focus and Moral Hypocrisy. Conference poster at Society of Personality and Social Psychology, New Orleans, LA.
- Cornwell, J.F., Krantz, D.H., & Higgins, E.T. (2012). Kant vs. Aristotle: Motivating Generosity. Conference poster at Society of Personality and Social Psychology, San Diego, CA.
- Cornwell, J.F. & Higgins, E.T. (2011). Morality: Putting Virtue to the Test. Conference talk at the Four College Conference held at New York University.
- Cornwell, J.F. & Higgins, E.T. (2011). Contextual Effects of Regulatory Focus on Moral Judgment Intensity. Conference poster at Society of Personality and Social Psychology, San Antonio, TX.

COURSES TAUGHT

General Psychology for Leaders (Fall, 2015) – Instructor
Science of Psychology (Spring, 2015) – Co-Instructor
Social Psychology (Summer, 2014) – Co-Instructor
Science of Psychology (Fall, 2013; Spring, 2014) – Teaching Fellow
Statistics for Behavioral Scientists (Summer 2013) – Teaching Fellow; Lab Instructor
Introduction to Moral Psychology (Summer 2013) – Instructor
Statistics for Behavioral Scientists (Spring, 2012; Spring, 2013) – Teaching Fellow; Lab Instructor
Social and Personality Development (Fall, 2010) – Teaching Fellow
Introduction to Personality (Fall, 2009) – Teaching Fellow

RESEARCH SUPERVISION

Serena De Stefani (Supervised Individual Research; Columbia University): *Morality and Shared Reality*
Carl Jago (Undergraduate Honors Thesis; Columbia University): *Social Influence on Moral Judgments*
Nora Gerien-Chen (High School Honors Thesis; Spence School): *Regulatory Focus and Moral Hypocrisy*

PROFESSIONAL SERVICES AND AFFILIATIONS

Ad Hoc Reviewer, *Journal of Personality and Social Psychology*, *Personality and Social Psychology Bulletin*, *Journal of Social and Political Psychology*, *Journal of Political Psychology*, *Journal of Happiness Studies*, *Acta Psychopathologica*

Member, Society for Personality and Social Psychology, Association for Psychological Science