

May 2013

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**Education**

B.A.	Psychology	Northwestern University	1965
M.S.	Psychology	University of Wisconsin, Madison	1967
Ph.D.	Psychology	University of Wisconsin, Madison	1969

**Professional Experience/Honors**

Assistant Professor to Professor of Psychology, University of Pittsburgh, 1969 – present

Senior Scientist (initially Center Associate), Learning Research and Development Center,  
University of Pittsburgh, 1977 – present

Unit Director, Social Context of Learning Unit, Learning Research and Development Center,  
University of Pittsburgh, 1980 – 1985

Chairperson, Social Psychology Program, Department of Psychology, University of  
Pittsburgh, 1985 - 1989, 1990 -1996, 2011-

Director of Graduate Studies, Department of Psychology, 1998-1999

Visiting Professor, University of Rome (La Sapienza) (1997)

Honorary Professor of Psychology, University of Kent, Canterbury, UK (2006- )

IPA Sabbatical Award, National Cancer Institute, NIH (2010-2011)

Co-Recipient (with R. Moreland), Joseph E. McGrath Award for Lifetime Achievement in the  
Study of Groups, Interdisciplinary Network for Group Research (INGroup) (2011)

Faculty, Summer Institute in Social Psychology (Society for Personality and Social Psychology  
and European Association of Social Psychology), Princeton, NJ (2011)

## **Professional Memberships**

Fellow, Society of Experimental Social Psychology  
Fellow, Society for Personality and Social Psychology (APA Division 8)  
Fellow, Association for Psychological Science  
Charter Fellow, Midwestern Psychological Association  
Member, European Association of Social Psychology

## **Journal Editorships**

Associate Editor, *Behavioral Science and Policy* (Social Psychology) (2012- )  
Editor, *Journal of Experimental Social Psychology* (1994-1999)  
Associate Editor, *Journal of Experimental Social Psychology* (1990-1993)  
Associate Editor, *Journal of Research in Personality* (1977-1987)

## **Editorial Boards**

*Social Psychology Quarterly* (1978-1980)  
*Educational Researcher* (1987-1989)  
*Review of Personality and Social Psychology* (1986-1990)  
*Basic and Applied Social Psychology* (1987-1994)  
*Journal of Educational Psychology* (1988-1990)  
*Personality and Social Psychology Bulletin* (1990-1991)  
*Social Cognition* (1993-2001)  
*Group Processes and Intergroup Relations* (1997- )  
*Journal of Experimental Social Psychology* (1999- )  
*Personality and Social Psychology Review* (1999- )  
*Journal of Personality and Social Psychology* (Interpersonal Relations and Group Processes)  
(1985-1990, 2002- )  
*European Review of Social Psychology* (2003- )  
Consultant Board, Sage Social Psychology Program (2005-2009)

## **Ad hoc Reviewing**

*American Psychologist*, *European Journal of Social Psychology*, *Organizational Behavior and Human Decision Processes*, *Personality and Social Psychology Bulletin*, *Psychological Bulletin*, *Psychological Review*, *Psychological Science*, *Self and Identity*, *Social Cognition*, *Advances in experimental social psychology*, National Science Foundation, Biotechnology and Biological Sciences Research Council (UK), Medical Research Council (UK), Economic and Social Research Council (UK), Leverhulme Trust (UK), Portuguese Foundation for Science and Technology, Swiss National Science Foundation, United States - Israel Binational Science Foundation.

## **Selected Professional Activities**

National Science Foundation, Advisory Panel for Social and Developmental Psychology (1988-1990)

American Psychological Association, Division 8 Publications Committee (1989-1991)

Society of Experimental Social Psychology, Dissertation Award Committee (1989-1991)

National Institute of Mental Health, Workshop on Social Processes and Mental Health (1989-1991)

Mershon Center Research Training Group on the Role of Cognition in Collective Political Decision Making, Ohio State University (1991-1996)

National Institute of Mental Health, Social and Group Processes Review Committee (1992-1995)

National Institute on Aging, Workshop on Social Cognition and Aging (September, 1996)

Society of Experimental Social Psychology  
Secretary-Treasurer (1999)

Chair of the Society (2000)

Kurt Lewin Institute, University of Amsterdam, The Netherlands. Workshop Leader (October, 1998)

Society for Personality and Social Psychology, Selection Committee for the Donald Campbell Award for Distinguished Contributions to Social Psychology, (2000-2001)

Kurt Lewin Institute, University of Amsterdam, The Netherlands. Scientific Advisory Board (2001- )

Society of Experimental Social Psychology, Distinguished Scientist Award Committee (1999, 2004)

Society for Personality and Social Psychology, Chair, Theoretical Innovation Prize Committee (2004)

Society for Personality and Social Psychology, Theoretical Innovation Prize Committee (2005)

Center for Organizational Learning and Innovation, Carnegie Mellon University, Advisory Board (2006- )

National Science Foundation, Workshop on Innovation and Design (May, 2006)

Society for Personality and Social Psychology, Publications Committee (2012- )

Society for Personality and Social Psychology, Research Practices Task Force (2013- )

## **Conferences Organized**

Teacher and Student Perceptions of Success and Failure (with M. Wang). University of Pittsburgh, Pittsburgh, PA, October 1979.

Socially Shared Cognition (with L. Resnick). University of Pittsburgh, Pittsburgh, PA, February 1989.

First Annual Preconference on Small Groups, Society of Experimental Social Psychology (with R. Moreland). Santa Barbara, CA, October 1993.

Shared Cognition in Organizations: The Management of Knowledge (with L. Thompson & D. Messick). Northwestern University, Evanston, IL, November 1996.

Knowledge Transfer and Levels of Learning (with L. Argote, P. Ingram, & R. Moreland). Carnegie Mellon University, Pittsburgh, PA, June 1998.

Ninth Annual Preconference on Small Groups, Society of Experimental Social Psychology (with R. Moreland). Columbus, OH, October 2002.

Hoping and Coping: How Minorities Manage Their Social Environments (with F. Butera).  
Maison des Sciences de l'Homme - Alpes, Domaine Universitaire - Grenoble, France, April  
2003.

Group Processes and Intergroup Relations Preconference, Society for Personality and Social  
Psychology (with M. Hogg), Albuquerque, New Mexico, February, 2008.

The Role of Health Care Teams in Cancer Care, National Cancer Institute (with S. Taplin),  
Bethesda, MD, May 2012.

## **Grants**

National Institute of Mental Health Grant MH 21644 ("Group Reaction to a Shifting Attitudinal  
Deviate"), PI, 1972-1974.

National Science Foundation Grant 7419865 ("Reaction to Attitudinal Deviance"), PI,  
1974-1977.

National Institute of Education Grant to the Learning Research and Development Center,  
University of Pittsburgh, Co-Investigator ("Social Comparison Processes and Education"),  
1977-1985.

National Science Foundation Grant BNS-8104961 ("Group Socialization: Temporal Changes in  
Individual-Group Relations"), Co-PI, 1981-1983.

National Science Foundation Grant BNS-8316107 ("Socialization in Small Groups: Assimilation  
and Accommodation"), Co-PI, 1984-1986.

Office of Educational Research and Improvement Contract to the Learning Research and  
Development Center, University of Pittsburgh, Co-Investigator ("Cognitive Conflict and  
Social Studies Learning"), 1985-1990.

Office of Naval Research Contract N00014-86-K-0569 ("Motivational Determinants of  
Computer-Based Skill Learning"), Co-PI, 1986-1989.

Office of Naval Research Contract N00014-90-6-1664 ("Hierarchical Group Decision Making"),  
Co-PI, 1990-1993.

National Science Foundation Grant BNS-9011939 ("International Conference on Social  
Influence"), PI, 1990-1991.

Office of Educational Research and Improvement Contract to the Learning Research and  
Development Center, University of Pittsburgh, Co-Investigator ("Dialectical Reasoning  
Processes in Social Science"), 1990-1996.

U. S. Army Research Institute for the Behavioral and Social Sciences Contract DASW01-00-  
K0018 ("Personnel Turnover and Team Performance"), PI, 2000-2003.

National Science Foundation Grant SES-03-45840 (Center for Research on Environmental  
Decisions – Columbia University; "Individual and Group Decision Making under Climate  
Uncertainty"), PI on subcontract, 2004-2010.

National Science Foundation Grant IIS-0728755 ("Solving Critical Problems in Online  
Groups"), PI, 2007-2010.

National Institutes of Health Grant 5RO1 AA015773 ("Reinforcing Effects of Alcohol during  
Group Formation"), Co-Investigator, 2005-2010.

National Institutes of Health Grant 5UL1 RR024153 ("University of Pittsburgh Clinical and  
Translational Science Institute"), Co-Investigator, 2009-2010.

Learning Research and Development Center Internal Grant. ("Dialectical Interaction and  
Conceptual Learning"), Co-PI, 2008-2010.

National Science Foundation (Pittsburgh Science of Learning Center) (“Dialectical Interaction, Motivation, and Metacognition Interventions to Support Robust Learning”), Co-PI, 2009-2013.

National Science Foundation Grant BCS 0924387 (“Understanding the Effects of Self-Affirmation”), PI, 2009-2013.

National Science Foundation Grant 0968480 (“Conversational Dynamics in Online Support Groups”), PI, 2010-2013.

National Science Foundation Grant SES-09-51516 (Center for Research on Environmental Decisions – Columbia University; “Regulatory Fit and Group Activity”), PI on subcontract, 2010-2012.

Learning Research and Development Center Internal Grant (“Theoretical and Architectural Support for Mobile Group Learning”), Co-PI, 2011-2013.

### **University Service**

Psychology Department Executive Committee (1973-1976, 1977-1980, 1981-1984, 1985-1987, 1988-1991, 1992-1994, 1995-1999, 2000-2001, 2002-2005, 2006-2008, 2009-2010, 2011-2013)

Arts and Sciences Tenure Council (1979-1981, 1988-1990, 1997-1999, 2006-2008)

Arts and Sciences Tenure Council Selection Committee (2007-2008)

LRDC Executive Committee (1981-1983, 1987-1988, 1990-1992, 1996-1998, 2000-2006, 2007-2008, 2009-2010, 2011-2013)

Director of Graduate Studies, Psychology Department (1998-1999)

LRDC Acting Associate Director (2003–2004)

University IRB Advisory Committee for Psychosocial Research (2004- )

Provost's Area Budget and Policy Committee (2012- )

Graduate Education Committee, Psychology Department (2011- )

### **Recent Teaching**

Undergraduate:

Social Psychology; Intergroup Relations

Graduate:

Social Psychology; Small Groups; Intergroup Relations

### **Current Research Interests**

Innovation in work teams

Group reaction to deviance and disloyalty

Conflict and learning

Social processes in online groups

### **Edited Books and Special Issues of Journals:**

Levine, J. M., & Wang, M. C. (Eds.). (1983). *Teacher and student perceptions: Implications for learning*. Hillsdale, NJ: Erlbaum.

Resnick, L., Levine, J. M., & Teasley, S. (Eds.). (1991). *Perspectives on socially shared cognition*. Washington, DC: American Psychological Association.

Levine, J. M., & Higgins, E. T. (1995). Social determinants of cognition. Special Issue of *Social Cognition*, 13, Number 3.

Thompson, L. L., Levine, J. M., & Messick, D. M. (Eds.). (1999). *Shared cognition in organizations: The management of knowledge*. Mahwah, NJ: Erlbaum.

Argote, L., Ingram, P., Levine, J. M., & Moreland, R. L. (2000). The psychological foundations of knowledge transfer in organizations. Special Issue of *Organizational Behavior and Human Decision Processes*, 82, Number 1.

Levine, J. M., & Moreland, R. L. (Eds.) (2006). *Small groups*. New York: Psychology Press.

Butera, F., & Levine, J. M. (Eds.) (2009). *Coping with minority status: Responses to exclusion and inclusion*. New York: Cambridge University Press.

Levine, J. M., & Hogg, M. A. (Eds.) (2010). *Encyclopedia of group processes and intergroup relations* (Vols. 1 & 2). Thousand Oaks, CA: Sage. Winner of an "Outstanding Reference Source" award from the American Library Association.

Levine, J. M. (Ed.). (2013). *Group processes*. New York: Psychology Press.

### **Articles and Chapters:**

Allen, V. L., & Levine, J. M. (1968). Social support, dissent, and conformity. *Sociometry*, 31, 138-149. Reprinted in R. Ofshe (Ed.), 1973, *Interpersonal behavior in small groups*. Englewood Cliffs, NJ: Prentice Hall.

Allen, V. L., & Levine, J. M. (1968). Creativity and conformity. *Journal of Personality*, 36, 405-419. Reprinted in J. O. Whittaker (Ed.), 1972, *Recent discoveries in psychology*. Philadelphia: W. B. Saunders.

Allen, V. L., & Levine, J. M. (1969). Consensus and conformity. *Journal of Experimental Social Psychology*, 5, 389-399. Reprinted in R. A. Baron & R. M. Liebert (Eds.), 1971, *Human social behavior: A contemporary view of experimental research*. Homewood, IL: Dorsey.

Allen, V. L., & Levine, J. M. (1971). Social support and conformity: The role of independent assessment of reality. *Journal of Experimental Social Psychology*, 7, 48-58.

- Allen, V. L., & Levine, J. M. (1971). Social pressure and personal preference. *Journal of Experimental Social Psychology*, 7, 122-124.
- Allen, V. L., & Levine, J. M. (1971). Social support and conformity: The effect of response order and differentiation from the group. *British Journal of Social and Clinical Psychology*, 10, 181-184.
- Zentall, T. R., & Levine, J. M. (1972). Observational learning and social facilitation in the rat. *Science*, 178, 1220-1221.
- Miller, R. E., Levine, J. M., & Mirsky, I. A. (1973). Effect of psychoactive drugs on nonverbal communication and group social behavior of monkeys. *Journal of Personality and Social Psychology*, 28, 396-405.
- Levine, J. M., Ranelli, C. J., & Valle, R. S. (1974). Self-evaluation and reaction to a shifting other. *Journal of Personality and Social Psychology*, 29, 637-643.
- Levine, J. M., & Zentall, T. R. (1974). Effect of a conspecific's presence on deprived rats' performance: Social facilitation vs. distraction/imitation. *Animal Learning and Behavior*, 2, 119-122.
- Levine, J. M., & Valle, R. S. (1975). The convert as a credible communicator. *Social Behavior and Personality*, 3, 81-90.
- Valle, R. S., & Levine, J. M. (1975). Expectation effects in alpha wave control. *Psychophysiology*, 12, 306-309. Reprinted in T. X. Barber, L. DiCara, J. Kamiya, N. E. Miller, D. Shapiro, & J. Stoyva (Eds.), 1976, *Biofeedback and self control 1975/76*. Chicago: Aldine.
- Levine, J. M., Saxe, L., & Ranelli, C. J. (1975). Extreme dissent, conformity reduction and the bases of social influence. *Social Behavior and Personality*, 3, 117-126.
- Willis, R. H., & Levine, J. M. (1976). Interpersonal influence and conformity. In B. Seidenberg & A. Snadowsky (Eds.), *Social psychology* (pp. 309-341). Riverside, New Jersey: Free Press.
- Levine, J. M., Saxe, L., & Harris, H. (1976). Reaction to attitudinal deviance: Impact of deviate's direction and distance of movement. *Sociometry*, 39, 97-107.
- McBurney, D. H., Levine, J. M., & Cavanaugh, P. H. (1977). Psychophysical and social ratings of human body odor. *Personality and Social Psychology Bulletin*, 3, 135-138.
- Levine, J. M., & McBurney, D. H. (1977). Causes and consequences of effluvia: Body odor awareness and controllability as determinants of interpersonal evaluation. *Personality and Social Psychology Bulletin*, 3, 442-445.

- Levine, J. M., Sroka, K. R., & Snyder, H. N. (1977). Group support and reaction to stable and shifting agreement/disagreement. *Sociometry*, *40*, 214-224.
- Levine, J. M., & Ranelli, C. J. (1977). Observer visibility and comfort in a surveillance situation. *Sociometry*, *40*, 343-350.
- Miller, R. E., Ranelli, C. J., & Levine, J. M. (1977). Nonverbal communication as an index of depression. In I. Hanin & E. Usdin (Eds.), *Animal models in psychiatry and neurology*. New York: Pergamon Press.
- Levine, J. M., & Ranelli, C. J. (1978). Majority reaction to shifting and stable attitudinal deviates. *European Journal of Social Psychology*, *8*, 55-70.
- Levine, J. M., & Stein, H. (1978). GROUPCOM: A computer program for investigating social processes in small groups. *Behavior Research Methods and Instrumentation*, *10*, 191-195.
- Levine, J. M. (1980). Reaction to opinion deviance in small groups. In P. Paulus (Ed.), *Psychology of group influence* (pp. 375-429). Hillsdale, NJ: Erlbaum.
- Levine, J. M., & Ruback, R. B. (1980). Reaction to opinion deviance: Impact of a fence straddler's rationale on majority evaluation. *Social Psychology Quarterly*, *43*, 73-81.
- Ryan, K. M., & Levine, J. M. (1981). Impact of academic performance pattern on assigned grade and predicted performance. *Journal of Educational Psychology*, *73*, 386-392.
- Levine, J. M., Snyder, H. N., & Mendez-Caratini, G. (1982). Task performance and interpersonal attraction in children. *Child Development*, *53*, 359-371.
- Moreland, R. L., & Levine, J. M. (1982). Socialization in small groups: Temporal changes in individual-group relations. In L. Berkowitz (Ed.), *Advances in experimental social psychology* (Vol. 15, pp. 137-192). New York: Academic Press.
- Levine, J. M. (1983). Social comparison and education. In J. M. Levine & M. C. Wang (Eds.), *Teacher and student perceptions: Implications for learning* (pp. 29-55). Hillsdale, NJ: Erlbaum.
- Levine, J. M., McKnight, R. J., & Green, S. M. (1983). GROUPCOM: VAX-based software for conducting small group research. *Behavior Research Methods and Instrumentation*, *15*, 613-614.
- Moreland, R. L., & Levine, J. M. (1984). Role transitions in small groups. In V. L. Allen & E. van de Vliert (Eds.), *Role transitions: Explorations and explanations* (pp. 181-195). New York: Plenum.
- Levine, J. M., & Pavelchak, M. A. (1984). Conformity and obedience. In S. Moscovici (Ed.), *Psychologie sociale* (pp. 25-50). Paris: Presses Universitaires de France.



- Levine, J. M., & Green, S. M. (1984). Acquisition of relative performance information: The roles of intrapersonal and interpersonal comparison. *Personality and Social Psychology Bulletin*, *10*, 385-393.
- Levine, J. M. (1985). Bringing order out of chaos. [Review of *Groups: Interaction and performance*]. *Contemporary Psychology*, *30*, 102-104.
- Levine, J. M., & Moreland, R. L. (1985). Innovation and socialization in small groups. In S. Moscovici, G. Mugny, & E. Van Avermaet (Eds.), *Perspectives on minority influence* (pp. 143-169). Cambridge: Cambridge University Press.
- Levine, J. M., & Moreland, R. L. (1986). Outcome comparisons in group contexts: Consequences for the self and others. In R. Schwarzer (Ed.), *Self-related cognitions in anxiety and motivation* (pp. 285-303). Hillsdale, NJ: Erlbaum.
- Levine, J. M., & McBurney, D. H. (1986). The role of olfaction in social perception and behavior. In C. P. Herman, M. P. Zanna, & E. T. Higgins (Eds.), *Physical appearance, stigma, and social behavior: The Ontario Symposium* (Vol. 3, pp. 179-217). Hillsdale, NJ: Erlbaum.
- Pavelchak, M. A., Moreland, R. L., & Levine, J. M. (1986). Effects of prior group memberships on subsequent reconnaissance activities. *Journal of Personality and Social Psychology*, *50*, 56-66.
- Levine, J. M., & Moreland, R. L. (1987). Social comparison and outcome evaluation in group contexts. In J. C. Masters & W. P. Smith (Eds.), *Social comparison, social justice, and relative deprivation: Theoretical, empirical, and policy perspectives* (pp. 105-127). Hillsdale, NJ: Erlbaum.
- Levine, J. M., & Russo, E. M. (1987). Majority and minority influence. In C. Hendrick (Ed.), *Review of personality and social psychology: Group processes*. (Vol. 8, pp. 13-54). Newbury Park, CA: Sage.
- Moreland, R. L., & Levine, J. M. (1988). Group dynamics over time: Development and socialization in small groups. In J. E. McGrath (Ed.), *The social psychology of time: New perspectives* (pp. 151-181). Newbury Park, CA: Sage.
- Levine, J. M., & Moreland, R. L. (1989). Social values and multiple outcome comparisons. In N. Eisenberg, J. Reykowski, & E. Staub (Eds.), *Social and moral values: Individual and societal perspectives* (pp. 195-210). Hillsdale, NJ: Erlbaum.
- Levine, J. M. (1989). Reaction to opinion deviance in small groups. In P. Paulus (Ed.), *Psychology of group influence* (2nd ed., pp. 187-231). Hillsdale, NJ: Erlbaum.
- Moreland, R. L., & Levine, J. M. (1989). Newcomers and oldtimers in small groups. In P. Paulus (Ed.), *Psychology of group influence* (2nd ed., pp. 143-186). Hillsdale, NJ: Erlbaum.

- Levine, J. M., & Moreland, R. L. (1990). Progress in small group research. *Annual Review of Psychology*, Vol. 41, pp. 585-634.
- Brinthaup, T. M., Moreland, R. L., & Levine, J. M. (1991). Sources of optimism among prospective group members. *Personality and Social Psychology Bulletin*, 17, 36-43.
- Levine, J. M., & Moreland, R. L. (1991). Culture and socialization in work groups. In L. Resnick, J. Levine, & S. Teasley (Eds.), *Perspectives on socially shared cognition* (pp. 257-279). Washington, DC: American Psychological Association.
- Moreland, R. L., & Levine, J. M. (1992). Problem identification by groups. In S. Worchel, W. Wood, & J. Simpson (Eds.), *Group process and productivity* (pp. 17-47). Newbury Park, CA: Sage.
- Levine, J. M., & Moreland, R. L. (1992). Small groups and mental health. In D. N. Ruble, P. R. Costanzo, & M. E. Oliveri (Eds.), *The social psychology of mental health: Basic mechanisms and applications* (pp. 126-165). New York: Guilford.
- Moreland, R. L., & Levine, J. M. (1992). The composition of small groups. In E. Lawler, B. Markovsky, C. Ridgeway, & H. Walker (Eds.), *Advances in group processes* (Vol. 9, pp. 237-280). Greenwich, CT: JAI Press.
- Levine, J. M. (1992). The joys of being superior. [Review of *Social comparison: Contemporary theory and research*]. *Contemporary Psychology*, 37, 419-420.
- Levine, J. M., Resnick, L. B., & Higgins, E. T. (1993). Social foundations of cognition. *Annual Review of Psychology*, Vol. 44, 585-612.
- Moreland, R. L., Levine, J. M., & Cini, M. A. (1993). Group socialization: The role of commitment. In M.A. Hogg & D. Abrams (Eds.), *Group motivation: Social psychological perspectives* (pp. 105-129). London: Harvester Wheatsheaf.
- Cini, M., Moreland, R. L., & Levine, J. M. (1993). Group staffing levels and responses to prospective and new members. *Journal of Personality and Social Psychology*, 65, 723-734.
- Levine, J. M., & Moreland, R. L. (1994). Group socialization: Theory and research. In W. Stroebe & M. Hewstone (Eds.), *The European Review of Social Psychology*, (Vol. 5, pp. 305-336). Chichester: John Wiley & Sons. Reprinted in A.W. Kruglanski & E. T. Higgins (Eds.), 2003, *Social psychology: A general reader*. New York: Psychology Press.
- Levine, J. M., & Moreland, R. L. (1994). Group processes. In A. Tesser (Ed.), *Advanced social psychology* (pp. 419-465). New York: McGraw-Hill.
- Levine, J. M., & Russo, E. (1995). Impact of anticipated interaction on information acquisition. *Social Cognition*, 13, 293-317.

- Levine, J. M., & Higgins, E. T. (1995). Social determinants of cognition. *Social Cognition, 13*, 183-187. (Introduction to Special Issue.)
- Zdaniuk, B., & Levine, J. M. (1996). Anticipated interaction and thought generation: The role of faction size. *British Journal of Social Psychology, 35*, 201-218.
- Levine, J. M., Bogart, L. M., & Zdaniuk, B. (1996). Impact of anticipated group membership on cognition. In R. M. Sorrentino & E. T. Higgins (Eds.), *Handbook of motivation and cognition (Vol. 3): The interpersonal context* (pp. 531-569). New York: Guilford.
- Moreland, R. L., Levine, J. M., & Wingert, M. L. (1996). Creating the ideal group: Composition effects at work. In E. Witte & J. Davis (Eds.), *Understanding group behavior (Vol. 2): Small group processes and interpersonal relations* (pp. 11-35). Hillsdale, NJ: Erlbaum.
- Levine, J. M., & Thompson, L. (1996). Conflict in groups. In E. T. Higgins & A. W. Kruglanski (Eds.), *Social psychology: Handbook of basic principles* (pp. 745-776). New York: Guilford.
- Levine, J. M., & Moreland, R. L. (1998). Small groups. In D. Gilbert, S. Fiske, & G. Lindzey (Eds.), *The handbook of social psychology* (4th ed, pp. 415-469). Boston, MA: McGraw-Hill.
- Levine, J. M., Moreland, R. L., & Ryan, C. S. (1998). Group socialization and intergroup relations. In C. Sedikides, J. Schopler, & C. A. Insko (Eds.), *Intergroup cognition and intergroup behavior* (pp. 283-308). Mahwah, NJ: Erlbaum.
- Levine, J. M., & Zdaniuk, B. (1998). Conformite et obeissance. In S. Moscovici (Ed.), *Psychologie sociale* (pp. 25-47). Paris: Presses Universitaires de France.
- Levine, J. M., & Moreland, R. L. (1999). Knowledge transmission in work groups: Helping newcomers to succeed. In L. L. Thompson, J. M. Levine, & D. M. Messick (Eds.), *Shared cognition in organizations: The management of knowledge* (pp. 267-296). Mahwah, NJ: Erlbaum.
- Levine, J. M. (1999). Transforming individuals into groups: Some hallmarks of the SDS approach to small group research. *Organizational Behavior and Human Decision Processes, 80*, 21-27.
- Levine, J. M. (1999). Solomon Asch's legacy for group research. *Personality and Social Psychology Review, 3*, 358-364.
- Levine, J. M., Higgins, E. T., & Choi, H-S. (2000). Development of strategic norms in groups. *Organizational Behavior and Human Decision Processes, 82*, 88-10.

- Argote, L., Ingram, P., Levine, J. M., & Moreland, R. L. (2000). Knowledge transfer in organizations: Learning from the experience of others. *Organizational Behavior and Human Decision Processes*, 82, 1-8. (Introduction to Special Issue.)
- Moreland, R. L., & Levine, J. M. (2001). Socialization in organizations and work groups. In M. E. Turner (Ed.), *Groups at work: Theory and research* (pp. 69-112). Mahwah, NJ: Erlbaum. Reprinted in J. M. Levine & R. L. Moreland (Eds.), *Small groups* (pp. 469-498). New York: Psychology Press.
- Levine, J. M., Moreland, R. L., & Choi, H-S (2001). Group socialization and newcomer innovation. In M. Hogg & S. Tindale (Eds.), *Blackwell handbook of social psychology: Group processes* (pp. 86-106). Oxford, England: Blackwell Publishers.
- Levine, J. M., & Kaarbo, J. (2001). Minority influence in political decision-making groups. In C. K.W. De Dreu & N. K. De Vries (Eds.), *Group consensus and minority influence: Implications for innovation* (pp. 229-257). Malden, MA: Blackwell Publishers.
- Moreland, R. L., Levine, J. M., & McMinn, J. G. (2001). Self categorization and work group socialization. In M. Hogg & D. Terry (Eds.), *Social identity processes in organizational contexts* (pp. 87-110). Philadelphia, PA: Psychology Press.
- Levine, J. M., & Higgins, E. T. (2001). Shared reality and social influence in groups and organizations. In F. Butera & G. Mugny (Eds.), *Social influence in social reality: Promoting individual and social change* (pp. 33-52). Bern, Switzerland: Hogrefe & Huber Publishers.
- Zdaniuk, B., & Levine, J. M. (2001). Group loyalty: Impact of members' identification and contributions. *Journal of Experimental Social Psychology*, 37, 502-509.
- Moreland, R. L., & Levine, J. M. (2002). Socialization and trust in work groups. *Group Processes & Intergroup Relations*, 5, 185-201.
- Levine, J. M., & Moreland, R. L. (2002). Group reactions to loyalty and disloyalty. In S. R. Thye & E. J. Lawler (Eds.), *Group cohesion, trust and solidarity: Advances in group processes* (Vol. 19, pp. 203-228). Oxford, UK: Elsevier Science.
- Butera, F., Vernet, J-P, & Levine, J. M. (2002). Le destin paradoxal des groupes minoritaires. In J-L Beauvois, R-L Joule, & J-M Monteil (Eds.), *Perspectives cognitives et conduites sociales (VIII, pp. 13-25)*. Rennes, France: Presses Universitaires de Rennes.
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- Hansen, T., & Levine, J. M. (2009). Newcomers as change agents: Effects of newcomers’ behavioral style and teams’ performance optimism. *Social Influence, 4*, 46-61.
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- Levine, J. M., & Prislín, R. (2013). Majority and minority influence. In J. M. Levine (Ed.), *Group processes* (pp. 135-163). New York: Psychology Press.
- Creswell, J. D., Dutcher, J. M., Klein, W. M. P., Harris, P. R., & Levine, J. M. (2013). Self-affirmation improves problem-solving under stress. *PLoS ONE* *8*(5).
- Levine, J. M., & Smith, E. (in press). Group cognition: Collective information search and distribution. In D. Carlston (Ed.), *Oxford handbook of social cognition*. New York: Oxford University Press.
- Fairbairn, C. E., Sayette, M. A., Levine, J. M., Cohn, J. F., & Creswell, K. G. (in press). The effects of alcohol on the emotional displays of Whites in interracial groups. *Emotion*.

Levine, J. M., & Tindale, R. S. (in press). Social influence in groups. In M. Mikulincer & P. R. Shaver (Eds.), J. Dovidio & J. Simpson (Assoc. Eds.), *APA Handbook of personality and social psychology: Vol. 2. Interpersonal relations and group processes*. Washington, DC: American Psychological Association.

### **Encyclopedia Entries:**

Levine, J. M. (2000). Group processes. In A. E. Kazdin (Ed.), *Encyclopedia of psychology*. (Vol. 4, pp. 26-31). Washington, DC: American Psychological Association.

Levine, J. M. (2005). Group processes. In G. Davey (Ed). *Encyclopaedic dictionary of psychology* (pp. 251-252). London: Hodder-Arnold.

Levine, J. M. (2007). Conformity. In R. F. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of social psychology* (Vol. 1, pp. 167-171). Thousand Oaks, CA: Sage.

Levine, J. M. (2009). Cohesiveness in groups. In H. T. Reis & S. K. Sprecher (Eds.), *Encyclopedia of human relationships* (Vol. 1, pp. 231-233). Thousand Oaks, CA: Sage.

Levine, J. M. (2010). Conformity. In J. M. Levine & M. A. Hogg (Eds.), *Encyclopedia of group processes and intergroup relations* (Vol. 1, pp. 139-145). Thousand Oaks, CA: Sage.

Levine, J. M. (2010). Group socialization. In J. M. Levine & M. A. Hogg (Eds.), *Encyclopedia of group processes and intergroup relations* (Vol. 1, pp. 375-380). Thousand Oaks, CA: Sage.

Hogg, M. A., & Levine, J. M. (2010). Cooperation and competition. In J. M. Levine & M. A. Hogg (Eds.), *Encyclopedia of group processes and intergroup relations* (Vol. 1, pp. 155-160). Thousand Oaks, CA: Sage.

### **Conference Presentations and Invited Talks**

Levine, J. M. (1971, June). *Social support and the bases of social influence*. Invited paper presented in the Symposium on Social Influence, Canadian Psychological Association, St. John's Newfoundland.

Harris, J., Levine, J. M., & Saxe, L. (1973, May). *Reaction to attitudinal deviance: Impact of deviate's net agreement and direction of change*. Paper presented at the Meeting of the Eastern Psychological Association, Washington, DC.

Saxe, L., Levine, J. M., & Ranelli, C. J. (1973, May). *Extreme dissent and the bases of social influence*. Paper presented at the Meeting of the Midwestern Psychological Association, Chicago, IL.

Levine, J. M., Saxe, L., & Harris, H. (1973). Amount of initial disagreement as a determinant of reaction to a shifting attitudinal deviate. *Proceedings of the American Psychological Association*, 8, 157-158.



- Ranelli, C. J., & Levine, J. M. (1974, April). *Reaction to attitudinal deviance: Impact of deviate's direction of movement and extremity of initial and final positions*. Paper presented at the Meeting of the Eastern Psychological Association, Philadelphia, PA.
- Saxe, L., Levine, J. M., & Harris, H. (1974, May). *Direction and distance of movement as determinants of reaction to a shifting attitudinal deviate*. Paper presented at the Meeting of the Midwestern Psychological Association, Chicago, IL.
- Levine, J. M. (1974, May). *Reaction to attitudinal deviance*. Colloquium given at Dalhousie University, Halifax, Nova Scotia.
- Ranelli, C. J., Levine, J. M., & Miller, R. L. (1975, May). *Observation of others and physiological responsivity*. Paper presented at the Meeting of the Midwestern Psychological Association, Chicago, IL.
- Ranelli, C. J., & Levine, J. M. (1976, April). *Observer visibility as a determinant of observer reaction to witnessing failure*. Paper presented at the Meeting of the Eastern Psychological Association, New York, NY.
- Levine, J. M., & Sroka, K. (1976, September). *Consensual validation motivation and reaction to attitudinal agreement/disagreement*. Paper presented at the Meeting of the American Psychological Association, Washington, DC.
- Ryan, K., & Levine, J. M. (1977, April). *Perception of mental and physical illness*. Paper presented at the Meeting of the Eastern Psychological Association, Boston, MA.
- Levine, J. M., & Stein, H. (1977, September). *GROUPECOM: A computer program for investigating social processes in small groups*. Paper presented at the National Conference on the Use of On-Line Computers in Psychology, Washington, DC.
- Ruback, R. B., & Levine, J. M. (1978, March). *Reaction to gain and loss of social support: Impact of supporter's motives*. Paper presented at the Meeting of the Eastern Psychological Association, Washington, DC.
- Levine, J. M. (1978, June). *Reaction to opinion deviance in small groups*. Colloquium given at the University of Western Ontario, London, Ontario.
- Levine, J. M. (1978, June). *Reaction to opinion deviance in small groups*. Colloquium given at the University of Wisconsin, Madison, WI.
- Ruback, R. B., & Levine, J. M. (1979, April). *Reaction to opinion deviance: Impact of others' tolerance of deviate and deviate's expressed confidence*. Paper presented at the Meeting of the Eastern Psychological Association, Philadelphia, PA.
- Ryan, K. M., & Levine, J. M. (1979, October). *Impact of academic performance pattern on assigned grade and predicted performance*. Paper presented at the Meeting of the Northeastern Educational Research Association.
- Levine, J. M. (1979, October). *Efficacy of cooperative teams and peer tutoring in educational settings*. Invited paper presented at the Conference on Teacher and Student Perceptions of Success and Failure, University of Pittsburgh.
- Levine, J. M., & Moreland, R. L. (1980, September). *Social control, innovation, and stages of group socialization*. Invited paper presented at the International Symposium on Social Influence Processes, Barcelona, Spain.
- Levine, J. M. (1980, September). *Social psychology in North America*. Invited paper presented at the Conference on the Situation and Perspectives of Social Psychology in Spain. Barcelona, Spain.

- Ryan, K. M., Frieze, I. H., & Levine, J. M. (1980, October). *The influence of pattern of student performance on observers' attributions*. Paper presented at the meeting of the Northeastern Educational Research Association.
- Levine, J. M. (1980, November). *Group socialization: An emerging perspective*. Colloquium given at Ohio State University.
- Levine, J. M., & McBurney, D. H. (1981, May). *The role of olfaction in social perception and behavior*. Invited paper presented at the Third Ontario Symposium on Personality and Social Psychology, Toronto.
- Levine, J. M. (1982, March). *Task performance and interpersonal attraction in children*. Paper presented at the meeting of the American Educational Research Association, New York.
- Tortu, S., & Levine, J. M. (1982, May). *Social comparison in elementary classrooms*. Paper presented at the meeting of the Midwestern Psychological Association, Minneapolis.
- Levine, J. M. (1982, June). *Group socialization: An emerging perspective*. Paper presented at the Second International Conference on Social Processes in Small Groups, Nags Head, NC.
- Moreland, R. L., & Levine, J. M. (1982, August). *Role transitions in small groups*. Invited paper presented at the NATO Conference on Role Transitions, University of Wisconsin, Madison, WI.
- Levine, J. M., & Moreland, R. L. (1982, October). *Socialization in small groups*. Invited paper presented at the meeting of the Society of Experimental Social Psychology, Bloomington, IN.
- Levine, J. M. (1982, November). *Socialization in small groups*. Colloquium given at New York University, New York.
- Levine, J. M., & Moreland, R. L. (1983, March). *Social comparison in group contexts*. Invited paper presented at the Conference on Social Comparison and Social Justice. Vanderbilt University, Nashville, TN.
- Levine, J. M. (1983, April). *Attributional approaches to the study of motivation*. American Educational Research Association, Montreal.
- Levine, J. M. (1983, April). *Social comparison and education*. Colloquium given at the University of Delaware.
- Levine, J. M. (1983, June). *Social comparison and outcome evaluation*. Paper presented at the Third International Conference on Social Processes in Small Groups, Nags Head, NC.
- Levine, J. M., & Moreland, R. L. (1983, July). *Consequences of outcome comparisons in group contexts*. Invited paper presented at the International Conference on Anxiety and Self-Related Cognitions, Berlin, West Germany.
- Pavelchak, M. A., & Levine, J. M. (1984, May). *Joining groups: Origins of reconnaissance interest*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Moreland, R. L., & Levine, J. M. (1984, June). *The effects of prior group memberships on subsequent reconnaissance activities*. Paper presented at the Fourth International Conference on Social Processes in Small Groups, Nags Head, NC.
- Moreland, R. L., & Levine, J. M. (1984, October). *Role transitions during group socialization*. Invited paper presented at the meeting of the Society of Experimental Social Psychology, Salt Lake City, UT.

- Levine, J. M., & Moreland, R. L. (1984, November). *Social values and multiple outcome comparisons*. Invited paper presented at the Conference on Development and Change of Values, Warsaw, Poland.
- Brinthaup, T., & Levine, J. M. (1985, March). *Locus of control and reconnaissance behavior toward campus groups*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Brinthaup, T., & Levine, J. M. (1985, June). *Self- and other-perceptions of charter members and newcomers in task groups*. Paper presented at the Fifth International Conference on Social Processes in Small Groups, Nags Head, NC.
- Brinthaup, T., Levine, J. M., & Moreland, R. L. (1986, April). *Newcomers and charter members in small groups*. Paper presented at the meeting of the Eastern Psychological Association, New York.
- Cross, M., Moreland, R. L., Levine, J. M., & Brinthaup, T. (1986, May). *Accommodation processes in small work groups*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Levine, J. M. (1986, June). *Social comparison of outcomes in group contexts*. Paper presented at the Sixth International Conference on Social Processes in Small Groups, Nags Head, NC.
- Russo, E. M., & Levine, J. M. (1987, April). *Impact of anticipated majority and minority disagreement*. Paper presented at the meeting of the Eastern Psychological Association, Arlington, VA.
- Levine, J. M. (1987, June). *Cognitive consequences of interpersonal disagreement in small groups*. Paper presented at the Seventh International Conference on Social Processes in Small Groups, Nags Head, NC.
- Brinthaup, T. M., Levine, J. M., Lindt, M., & Schneider, W. (1987, October). *Motivational effects of performance feedback in computer-based training*. Paper presented at the meeting of the Midwestern Educational Research Association, Chicago.
- Levine, J. M. (1988, January). *Outcome comparison in groups*. Paper presented at the Social Psychology Winter Conference, Park City, UT.
- Levine, J. M. (1988, April). *Outcome comparison in group contexts*. Colloquium given at the University of Maryland.
- Brinthaup, T. M., & Levine, J. M. (1988, June). *Newcomers and oldtimers in task groups*. Paper presented at the Eighth International Conference on Social Processes in Small Groups, Nags Head, NC.
- Levine, J. M., & Moreland, R. L. (1989, February). *Cognitive integration in work groups*. Invited paper presented at the Conference on Socially Shared Cognition, University of Pittsburgh.
- Brinthaup, T. M., Levine, J. M., & Moreland, R. L. (1989, May). *Membership status and performance in task groups*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Levine, J. M. (1989, May). *Temporal changes in individual-group relations*. Invited paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Levine, J. M. (1989, October). *Current developments in small groups research*. Invited paper presented at the meeting of the Society of Experimental Social Psychology, Santa Monica, CA.
- Levine, J. M., & Russo, E. (1990, June). *Anticipated discussion with majorities and minorities: Impact on cognitive processes*. Invited paper presented at the Conference on Roots of Persuasion: Social Influence in Europe and the United States, Valencia, Spain.

- Levine, J. M., & Moreland, R. L. (1990, June). *Temporal changes in individual-group relations*. Paper presented at the meeting of the European Association of Experimental Social Psychology, Budapest, Hungary.
- Cini, M., Moreland, R. L., & Levine, J. M. (1991, May). *Group staffing levels: Problems and solutions*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Levine, J. M. (1991, June). *Anticipated discussion with majorities and minorities: Impact on cognitive processes*. Paper presented at the Eleventh International Conference on Social Processes in Small Groups, Boca Raton, FL.
- Levine, J. M. (1991, August). Anticipated discussion with majorities and minorities: Impact on cognitive processes. In J. M. Levine (Chair), *Recent developments in minority influence*. Symposium conducted at the meeting of the American Psychological Association, San Francisco.
- Levine, J. M. (1991, October). Reactions to majorities and minorities. In C. Nemeth (Chair), *Majorities, minorities, and persuasion*. Symposium conducted at the meeting of the Society of Experimental Social Psychology, Columbus, OH.
- Levine, J. M. (1992, January). *The passage of individuals through groups*. Colloquium given at the University of Wisconsin, Madison.
- Levine, J. M. (1992, February). *The passage of individuals through groups*. Colloquium given at Columbia University.
- Levine, J. M. (1992, February). *The passage of individuals through groups*. Colloquium given in the Groups and Organizations Seminar Series, University of Pittsburgh and Carnegie Mellon University.
- Levine, J. M. (1992, April). *Temporal aspects of group membership*. Colloquium given at Ohio State University.
- Levine, J. M. (1992, July). The forgotten role of group processes in minority influence. In C. Nemeth & G. Mugny (Chairs), *Minority influence*. Symposium conducted at the Joint Meeting of the European Association of Experimental Social Psychology and the Society of Experimental Social Psychology, Leuven/Louvain-la-Neuve, Belgium.
- Levine, J. M. (1992, August). Innovation in small groups. Invited paper presented at the conference on Advances in Group Processes, Carnegie Mellon University, Pittsburgh, PA.
- Levine, J. M. (1992, November). *Cognitive consequences of anticipated group membership*. Invited paper presented at the conference on Theoretical Developments in Small Group Research, Hamburg, Germany.
- Levine, J. M. (1994, February). *Cognitive consequences of anticipated group membership*. Colloquium given at the University of California, Santa Barbara.
- Levine, J. M. (1994, October). *Impact of anticipated group membership on cognition*. Invited paper presented at the conference on Language, Social Psychology, and Culture, Amsterdam, The Netherlands.
- Bogart, L., & Levine, J. M. (1995, April). *The effect of anticipated disagreement on memory and creativity*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Levine, J. M. (1995, April). *Anticipated disagreement with majorities and minorities: Impact on cognitive processes*. Colloquium given at the University of Geneva, Switzerland.
- Zdaniuk, B., & Levine, J. M. (1995, May). *Anticipated interaction and thought generation: The role of faction size*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago.

- Levine, J. M. (1995, June). *Cognitive effects of anticipated group interaction*. Invited paper presented at the Italy-USA Conference in Social Psychology, Bertinoro, Italy.
- Levine, J. M. (1995, June). The role of journals in disseminating social psychological research. In J. Cacioppo & R. Cialdini (Chairs), *Forum with editors of social psychology journals*. Symposium conducted at the meeting of the Society for Personality and Social Psychology, New York.
- Levine, J. M. (1996, May). *Preparing for interaction: Consequences of anticipated group membership*. Invited paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Levine, J. M. (1996, June). *Three faces of group research: Groups as cognitive, behavioral, and affective systems*. Invited address presented at the meeting of the American Psychological Society, San Francisco, CA.
- Levine, J. M., & Kaarbo, J. (1996, September). *The role of minorities in political decision-making groups*. Invited paper presented at the conference on Social Influences: Theories and Practices, University of Geneva, Geneva, Switzerland.
- Levine, J. M. (1996, September). Preparing for the social future: Consequences of anticipated group membership. In G. Mugny (Chair), *Social influence and constructivism*. Symposium conducted at the Second Conference for Socio-Cultural Research, Vygotsky-Piaget, Geneva, Switzerland.
- Levine, J. M. (1996, October). Solomon Asch's legacy for group research. In S. Fiske (Chair), *Plenary panel honoring the memory of Solomon Asch*. Symposium conducted at the meeting of the Society of Experimental Social Psychology, Sturbridge, MA.
- Levine, J. M. (1996, November). *Gaining and retaining group members: Social influence in intergroup contexts*. Invited paper presented at the conference on Shared Cognition in Organizations: The Management of Knowledge. Kellogg Graduate School of Management, Northwestern University, Evanston, IL.
- Levine, J. M., & Kaarbo, J. (1997, April). *The role of minorities in political decision-making groups*. Colloquium given at the Ohio State University, Columbus, OH.
- Levine, J. M. (1997, May). *Some hallmarks of the Davis approach to small group research*. Conference on Groups in the Late 20th Century: A Celebration of the Illinois School, Champaign-Urbana, IL.
- Levine, J. M. (1997, June). *Cognitive consequences of anticipated group membership*. Colloquium given at the University of Rome, Italy.
- Levine, J. M. (1997, June). *Group socialization and the recruitment and retention of members*. Colloquium given at the University of Rome, Italy.
- Levine, J. M. (1998, June). *Shared reality in groups: Achieving correctness through consensus*. Invited paper presented at the First International German Conference on Group Research (Information Processing in Groups). Humboldt University, Berlin Germany.
- Levine, J. M. (1998, June). *Minority influence: From laboratory groups to organizational groups*. Invited paper presented at the conference on Knowledge Transfer and Levels of Learning. Carnegie Mellon University, Pittsburgh, PA.
- Levine, J. M. (1998, October). *Minority influence in political decision-making groups*. Invited paper presented at the conference on Minority Influence. University of Amsterdam, The Netherlands.
- Choi, H.S., Levine, J. M., & Higgins, E. T. (1999, May). *Development of strategic norms in groups*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago.

- Levine, J. M. (1999, May). *Minority influence in political decision-making groups*. Invited paper presented at the University of Massachusetts Conference on Adversity. Amherst, MA.
- Levine, J. M. (1999, July). Shared reality in groups: Achieving correctness through consensus. In F. Butera & P. Huguet (Chairs), *Social regulation of cognitive functioning*. Symposium conducted at the meeting of the European Association of Experimental Social Psychology, Oxford, England.
- Levine, J. M. (1999, December). *Newcomers in work groups*. Colloquium given at the Wharton School, University of Pennsylvania.
- Levine, J. M. (2000, June). *Newcomer entry into groups: Preparation and adaptation*. Colloquium given at Northwestern University.
- Levine, J. M. (2000, October). *Levels of analysis in minority influence*. Invited paper presented at the Eighth Annual Conference on Small Groups, Society of Experimental Social Psychology, Atlanta, GA.
- Moreland, R. L., & Levine, J. M. (2000, November). *Socialization and trust: The impact of quasi-members*. Invited paper presented at the Conference on Trust and Organizations, Fuqua School of Business, Duke University, Durham, NC.
- Choi, H-S, Levine, J. M., & Gabrys, G. (2001, May). *Effects of personnel turnover on team performance*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Choi, H-S, & Levine, J. M. (2002, May). *Group receptivity to newcomer innovation: Effects of prior performance and strategy choice*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Ashley, K. D., Desai, R., & Levine, J. M. (2002, June). *Teaching case-based argumentation concepts using dialectic arguments versus didactic explanations*. Paper presented at the Intelligent Tutoring Systems Conference, ITS >02, Biarritz, Italy. In *Proceedings, Intelligent Tutoring Systems Conference, ITS >02*. (S. A. Cerri, G. Gouarderes, & F. Paraguacu, Eds.). *Lecture Notes in Computer Science*, pp. 585-595, Berlin: Springer-Verlag.
- Levine, J. M. *Loyalty and disloyalty in groups* (2002, June). Invited paper presented at the EAESP Small Group Meeting on Differentiation within Groups, Laboratory of Social Psychology, University of Porto, Porto, Portugal.
- Levine, J. M., & Choi, H-S. (2002, June). Newcomer innovation in work teams In R. Martin & M. Hewstone (Chairs), *Recent developments in minority influence*. Symposium conducted at the meeting of the European Association of Experimental Social Psychology, San Sebastian, Spain.
- Kane, A., Argote, L., & Levine, J. M. (2002, August). *Social identity and knowledge transfer between groups*. Paper presented at the meeting of the Academy of Management, Denver, CO.
- Levine, J. M. (2002, September). *Development of shared reality before and during group interaction*. Invited paper presented at the EAESP Small Group Meeting on Processes of Shared Reality Construction and Their Consequences for Individual and Group Phenomena, Kazimierz Dolny, Poland.
- Levine, J. M. (2002, October). Experimental research on groups. In A. Mummendey (Chair), *What we can and can't learn from experiments*. Symposium conducted at the meeting

- of the Society of Experimental Social Psychology, Columbus, Ohio.
- Kane, A., Argote, L., & Levine, J. M. (2002, November). *Knowledge transfer between groups via personnel rotation: Effects of social identity and knowledge quality*. Paper presented at the meeting of the Institute for Operations Research and the Management Sciences, San Jose, CA.
- Levine, J. M. (2003, April). *Newcomers as sources of influence*. Keynote Address, Kurt Lewin Institute Conference, Egmond aan Zee, The Netherlands.
- Levine, J. M., & Butera, F. (2003, April). *Minority action and group dynamics: Neglected questions*. Presented at the Conference on Hoping and Coping: How Minorities Manage Their Social Environments. Maison des Sciences de l'Homme - Alpes, Domaine Universitaire - Grenoble, France.
- Butera, F., Levine, J. M., & Vernet, J. P. (2003, April). *Influence without credit: How successful minorities respond to Asocial cryptomnesia*. Presented at the Conference on Hoping and Coping: How Minorities Manage Their Social Environments. Maison des Sciences de l'Homme - Alpes, Domaine Universitaire - Grenoble, France.
- Levine, J. M. (2003, May). *Expectancies and social influence*. Invited paper presented at the Conference on Motivational Science, Columbia University, New York.
- Kane, A. A., Argote, L., & Levine, J. M. (2003, August). Newcomer social identity and knowledge transfer between groups. In K. Phillips (Chair), *Understanding the impact of newcomers on groups*. Symposium conducted at the meeting of the Academy of Management, Seattle, WA.
- Levine, J. M., & Choi, H. S. (2003, September). *Newcomers as sources of influence*. Invited paper presented at the EAESP Small Group Meeting on Minority Influence Processes, New College, Oxford, United Kingdom.
- Levine, J. M. (2003, October). Resistance and minority influence in groups. In E. T. Higgins & T. Pittman (Chairs), *Resistance as a psychological principle*. Symposium conducted at the meeting of the Society of Experimental Social Psychology, Boston, MA.
- Levine, J. M. (2005, March). *Newcomers as influence sources*. Colloquium given at the Stern Business School, New York University.
- Levine, J. M. (2005, March). *Newcomers as influence sources*. Colloquium given at the Center for Decision Sciences, Columbia University.
- Hausmann, L. R. M., & Levine, J. M. (2005, May). *Developing group perceptions through communication: The role of audience size*. Paper presented at the Meeting of the Midwestern Psychological Association, Chicago, IL.
- Hamilton, D. L., Thurston, J. A., & Levine, J. M. (2005, June). *The more things change, the more they stay the same*. Paper presented at the Duck Conference on Social Cognition, Duck, NC.
- Levine, J. M., & Choi, H. S. (2005, July). Newcomers as influence agents. In R. Martin, A. Gardikiotis, & M. Hewstone (Chairs), *Applications and contexts of minority influence research: Group composition, group relations and processes*. Symposium conducted at the meeting of the European Association of Experimental Social Psychology, Wurzburg, Germany.
- Mannetti, L., Livi, S., Pierro, A., & Levine, J. (2005, July). Group members' reactions toward defectors: The role of commitment and perceived consensus. In L. Mannetti (Chair),

- Prejudice, deviance and judgment*. Symposium conducted at the meeting of the European Association of Experimental Social Psychology, Wurzburg, Germany.
- Levine, J. M. (2006, January). *Innovation in task groups: Newcomers as change agents*. Colloquium given at the Marshall School of Business, University of Southern California, Los Angeles, CA.
- Levine, J. M. (2006, January). *Innovation in task groups: Newcomers as change agents*. Colloquium given at the University of California – Santa Barbara, Santa Barbara, CA.
- Hausmann, L. R. M., & Levine, J. M. (2006, January). Developing group perceptions through communication: Extensions of the Saying-is-Believing effect. In G. Echterhoff & P. Hedberg (Chairs), *Shared reality in communication: Implications for memory and social perception*. Symposium conducted at the meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Hansen, T., & Levine, J. M. (2006, May). *Newcomer innovation in work teams: The effects of performance optimism and assertiveness*. Paper presented at the Meeting of the Midwestern Psychological Association, Chicago, IL.
- Levine, J. M. (2006, May). *Innovation in task groups: Newcomers as change agents*. Colloquium given at the University of Lisbon, Lisbon, Portugal.
- Levine, J. M. (2006, May). *Innovation in task groups: Newcomers as change agents*. Colloquium given at the University of Porto, Porto, Portugal.
- Levine, J. M. (2006, June). *Shared reality in group contexts*. Invited paper presented at the Small Group Meeting on Shared Reality in Cognition and Communication, Columbia University, New York.
- Levine, J. M. (2006, July). *Innovation in task groups: Newcomers as change agents*. Colloquium given at the University of Lausanne, Lausanne, Switzerland.
- Levine, J. M. (2006, July). *Group reactions to loyalty/disloyalty*. Invited paper presented at the Workshop on Evolution and Group Processes: Understanding the Human Social Animal, University of Kent, Canterbury, UK.
- Hansen, T., & Levine, J. M. (2006, July). *Newcomer innovation in work teams*. Paper presented at the Meeting of the Interdisciplinary Network for Group Research, Pittsburgh, PA.
- Levine, J. M. (2006, July). *Experimental research on groups*. Invited paper presented in the Plenary Session on Research Methods for Studying Groups at the Meeting of the Interdisciplinary Network for Group Research, Pittsburgh, PA.
- Levine, J. M. (2006, October). *The wages of sin: Disloyalty and group exclusion*. Invited paper presented at the Fourteenth Annual Conference on Small Groups, Society of Experimental Social Psychology, Philadelphia, PA.
- Levine, J. M. (2006, October). Group responses to new ideas: The impact of rhetorical style. In J. M. Levine & P. Paulus (Chairs), *Social psychological perspectives on creativity and innovation*. Symposium conducted at the meeting of the Society of Experimental Social Psychology, Philadelphia, PA.
- Levine, J. M. (2007, March). *Innovation in task groups: Newcomers as change agents*. Colloquium given at the McCombs School of Business, University of Texas, Austin, TX.
- Alexander, K., Levine, J. M., & Higgins, E. T. (2007, May). *Regulatory fit and reaction to opinion deviance in small groups*. Paper presented at the Meeting of the Midwestern Psychological Association, Chicago, IL.
- Levine, J. M. (2007, May). *Innovation in task groups: Newcomers as change agents*. Colloquium given at the University of Kent, Canterbury, UK.



- Levine, J. M. (2007, June). *Group responses to new ideas: The impact of rhetorical style*. Invited paper presented at the Conference on Identity, Innovation, and Organizational Learning, Tepper School of Business, Carnegie Mellon University, Pittsburgh, PA.
- Alexander, K., Levine, J. M., & Higgins, E. T. (2007, July). *Regulatory fit and reaction to opinion deviance in small groups*. Paper presented at the Meeting of the Interdisciplinary Network for Group Research, East Lansing, MI.
- Hansen, T., & Levine, J. M. (2007, August). Newcomer innovation in work teams. In W. Self (Chair), *Dynamic social norms: Exploring how work group norms change in meaning and influence*. Symposium conducted at the meeting of the Academy of Management, Philadelphia, PA.
- Kerr, N. L., & Levine, J. M. (2007, September). How do I reject thee?: Let me categorize and count the ways. In C. Sedikides & M. van Vugt (Chairs), *Advances in evolutionary social psychology*. Symposium conducted at the meeting of Social Psychology Section of the British Psychology Society, Canterbury, Kent, UK.
- Levine, J. M. (2008, May). *Reaction to deviance: How groups respond to challenging members*. Invited Address presented at the meeting of the Midwestern Psychology Association, Chicago, IL.
- Levine, J. M. (2009, April). *Reaction to deviance in groups*. Plenary Address at the 2009 Texas Conference, McCombs School of Business, University of Texas at Austin.
- Nokes, T. J., Levine, J. M., Belenky, D. M., Gadgil, S. (2010, July). Investigating the impact of dialectical interaction on engagement, affect, and robust learning. Paper presented at the 2010 International Conference of the Learning Sciences. Chicago, IL. In Asterhan, S. C., Schwarz, B. B., Butera, F., Darnon, C., Nokes, T. J., Levine, J. M., Belenky, D. M., Gadgil, S., Resnick, L. B., & Sinatra, G. (2010). Motivation and affect in peer argumentation and socio-cognitive conflict. In S. Goldman and J. Pellegrino (Eds.), *Proceedings of the International Conference for the Learning Sciences ICLS - 2010, Volume 2* (pp. 211-218). ISLS, USA.
- Griffin, K. M., Sayette, M. A. Kirchner, T. R., Heckman, B. W., Dimoff, J. D., Cohn, J. F., Moreland, R. L., & Levine, J. M. (2010, June). *The effects of alcohol on social behavior: A dynamic facial coding analysis*. Paper presented at the meeting of the Research Society on Alcoholism, San Antonio, Texas.
- Levine, J. M. (2010, October). *Cognition as a socially distributed activity: Implications for health-related decision making*. Invited presentation at the National Cancer Institute, Bethesda, MD.
- Choi, B. R., Alexander, K., Kraut, R. E., & Levine, J. M. (2010). Socialization tactics in Wikipedia and their effects. *CSCW 2010: Proceedings of the ACM Conference on Computer-Supported Cooperative Work*. New York: ACM Press.
- Levine, J. M. (2011, February). *Reaction to deviance in groups*. Invited talk given at the University of Maryland, College Park, MD.
- Levine, J. M. (2011, March). *Reaction to deviance: How groups respond to difficult members*. Invited talk given at the University of Kent, Canterbury, UK.
- Levine, J. M. (2011, April). *How groups deal with challenging members*. Invited talk given at the School of Management, George Mason University, Fairfax, VA.
- Levine, J. M. (2011, May). Innovation in task groups: Newcomers as change agents. In G. Stasser (Chair), *Invited Fellows Symposium: Cognition In and By Groups*. Symposium conducted at the meeting of Midwestern Psychological Association, Chicago, IL.

- Levine, J. M. (2011, June). *Reaction to deviance*. Invited talk given at the International Konstanz Conference on the Limits of Intentionality: Acting Intentionally: Individuals, Groups, Institutions. University of Konstanz, Konstanz, Germany.
- Levine, J. M., Alexander, K., & Higgins, E. T. (2011, July). Regulatory fit and group processes. In D. Scheepers (Chair), *Self-regulatory focus and intra-group dynamics*. Symposium conducted at the meeting of the European Association of Social Psychology, Stockholm, Sweden.
- Levine, J. M. (2011, September). *Participation in dialogic learning: The role of motivation*. Invited talk given at the Conference on Socializing Intelligence through Academic Talk and Dialogue, Learning Research and Development Center, University of Pittsburgh, Pittsburgh, PA.
- Nokes, T. J., Levine, J. M., Belenky, D. M., & Gagdil, S. (2011, November). *The effect of dialectical interaction on engagement and learning*. Poster presented at the 52<sup>nd</sup> Annual Meeting of the Psychonomic Society, Seattle, WA.
- Wang, Y-C, Kraut, R., & Levine, J. M. (2012). To stay or leave? The relationship of emotional and informational support to commitment in online health support groups. *CSCW 2012: Proceedings of the ACM Conference on Computer-Supported Cooperative Work* (pp. 833-842). New York: ACM Press. Winner of the CSCW 2012 Best Paper Award.
- Sayette, M. A., Creswell, K. G., Dimoff, J. D., Fairbairn, C.E., Cohn, J. F., Heckman, B. W., Kirchner, T. R., Levine, J. M., & Moreland, R. L. (2012, May). Effects of alcohol on emotion and social bonding during group formation. In A. T. Sevincer & G. Oettingen (Chairs), *Why have a drink? Emotional, cognitive, and motivational mechanisms of acute alcohol consumption*. Symposium conducted at the annual meeting of the Association for Psychological Science, Chicago, IL.
- Levine, J. M. (2012, May). *Deviance in teams: Opportunities and challenges*. Invited talk given at the Conference on The Role of Health Care Teams in Cancer Care, National Cancer Institute, Bethesda, MD.
- Fairbairn, C. E., Sayette, M. A., Cohn, J. F., Levine, J. M., Antimarino, M. A., Sayers, W. M. (2012, June). The effect of alcohol on White members of interracial groups. Poster presented at the 35th Annual Meeting at the Research Society on Alcoholism, San Francisco, CA.
- Levine, J. M. (2012, July). Deviance in groups: Threats and opportunities. Invited McGrath Lifetime Achievement Award Address given at the annual meeting of the Interdisciplinary Network for Group Research (INGRoup), Chicago, IL.
- Sayette, M. A., Creswell, K. G., Dimoff, J. D., Fairbairn, C. E., Cohn, J. F., Heckman, B. W., Kirchner, T. R., Levine, J. M., & Moreland, R. L. (2012, October). The impact of alcohol on social bonding during group formation. In G. Oettingen & P. M. Gollwitzer (Chairs), *Alcohol intake: Seduction and self-regulation*. Symposium conducted at the annual meeting of the Society of Experimental Social Psychology, Austin, TX.
- Levine, J. M. (2013, May). How groups respond to challenging members: Deviates as threats and opportunities. Invited talk given at the University of Zurich, Switzerland.